

Chinese American Information Storage Society – MN Chapter
Jiao Tong University Alumni Association of MN
Tsinghua Alumni Association of MN
Sincerely invites you to attend

Real Estate and Mortgage Market Seminar

Aug 3rd (Sunday), 2-5pm, 2008
Park Plaza Hotel Bloomington
4460 W. 78th Street Circle
Bloomington, MN 55435
Phone: 952-831-3131

Fee: Open to the public. However, due to the limit seat available, please contact Hong Zhu (612-382-1592), Ning Yu (952-297-5661) and Kevin Jiang (651-208-0400) to confirm your attendance ASAP.

Do you want to know the

- Current real estate market trend
- Dos and Dons in buying and selling houses
- Choosing and hiring a real estate agents
- Home buying and selling lifecycle services
- Major changes in lending industry
- How to structure your mortgage correctly
- When should you refinance.
- Loan programs, down payment, loan amount, cash flow, investment, tax benefit, etc
- Etc.

through the eyes of the real estate agents and brokers.

Do you want to get a brief update on the general trend of the real estate and financial market, as well as have face-to-face thorough discussion with experts in the field about the questions you have?

If you are interested in above topics, don't miss the opportunity to attend our Real Estate and Mortgage Market Seminar, featuring panel discussion with Dr. Ye Wang, Mr. Lin Yan and Mr. Max Tian on Aug 3rd. We promise that you will enjoy an entertaining and informative afternoon.

Background of the Speakers:

Nicole Ye Wang

One of the top agents in real estate business in Twin Cities surrounding areas, Nicole Ye Wang came to Minnesota in 1997 as a graduate student in U of M and received her MS in EE and Ph.D in Biosystem Engineering in 2001. Also she earned several highly coveted professional designations including GRI (Graduate Real Estate Institute), CRS (Certified



Real Estate Specialist), ABR (Accredited Buyer Representative), Mini MBA (Master of Business Administration), etc. (<http://www.drshome.com/about/about.html>).

Joined real estate industry in early 2004, Wang, Ye received distinctive sales awards in recognition of her outstanding performance during the challenging market, including 500K Club Sale Recognition Award, a Million Dollar Producer Award, and the 2004 Top Rookie Seller Awards for four consecutive months, a 2005 International Sterling Society Award for yearly overall sales and production in Coldwell Banker Burnet, two times (2006 and 2007) Annual Outstanding Sales Achievement Club Award by RE/MAX, etc. In the past year, she was top three agents in RE/MAX Associates Plus among 120 agents, and became the No.1 selling agent in Chinese community based on MLS yearly selling volume record. (<http://www.northstarmls.com>)

Lin Yan

Lin Yan is the owner and president of US West Financial, which was founded in 2004. US West Financial is one of a few mortgage companies in MN with full authority to underwrite and approve loan files. US West Financial has been the number one broker in MN for Provident Funding Associates since 2004. Its volume is always on top 5 nationwide with this lender. www.uswestfinancial.com

Max Tian

Max Tian is the owner and broker at Solution Realty, the first Chinese-owned real estate



brokerage with currently 19 agents in MN. Max moved to MN in 1997 and earned MBA degree from U of M. Between 1995 and 1997, Max worked as sales manager for Beijing Tian Hong Real Estate Development Company. Starting 2002, Max joined several real estate firms and later opened Solution Realty. With more than 10-year industry experiences, Max focuses on real estate buying, selling, investment and property management. In 2007, Solution Realty becomes one of the fastest growing companies in the industry and the company-wide sales topped 12 million dollars. Max's working philosophy is: "understand clients' need and get problems solved." Also please check Solution Realty's website:

<http://www.solution-realty.com>